



Our Real Estate Curricula & Real Estate Competencies

Real Estate Curricula

If you know the general real estate topic that you'd like to learn more about, then this chart will help you identify the Robin Taylor Roth Enterprises programs that will be most helpful for you.

Office Meetings	Webinars	Coaching for Productivity
Market Specialization		
Finding Your Niche	Accessible and Adaptable Housing	
	Serving the Seniors Market	
Real Estate Finance		
The Financial Markets' "Top 5" of the Week (subscription)	Knowledge is Power – Federal Program Update	
Working with Buyers		
Move Those Listings!	Accessible and Adaptable Housing	Session 10 – Teamwork Creates Success
	Adapting to Marketplace Changes	Session 11 – Writing Your Own Success Story
	Serving the Seniors Market	
Working with Sellers		
Enlisting Sellers as Marketing Partners	Adapting to Marketplace Changes	Session 7 – The Key to Your Success
Move Those Listings!	American Architectural Styles	Session 8 – Opening the Door to Your Success
	Serving the Seniors Market	
Your Online Presence		
Entering the Blogosphere	Enhancing Your Online Presence	Session 9 – Climbing Your Stairway to Success
Move Those Listings!		

Real Estate Competencies

If you know the specific real estate skill that you'd like to improve, then this chart will help you identify the Robin Taylor Roth Enterprises programs that will help you do that.

Office Meetings	Webinars	Coaching for Productivity
Business Management		
	Adapting to Marketplace Changes	Session 1 – Defining Your Own Success
		Session 2 – Visualizing Your Success
		Session 5 – Your Financial Success
		Session 6 – Following Your Path to Success
Communicating		
Entering the Blogosphere	Enhancing Your Online Presence	Session 4 – Tools for Your Success
		Session 7 – The Key to Your Success
		Session 8 – Opening Your Door to Success
		Session 10 – Teamwork Creates Success
		Session 11 – Writing Your Own Success Story
Customer Care		
	Accessible and Adaptable Housing	Session 12 – Celebrating Your Success
	Serving the Seniors Market	
Marketing		
Enlisting Sellers as Marketing Partners	Accessible and Adaptable Housing	Session 2 – Visualizing Your Success
Finding Your Niche	Adapting to Marketplace Changes	Session 3 – Finding Your Road to Success
Move Those Listings!	Enhancing Your Online Presence	Session 9 – Climbing Your Stairway to Success
	Serving the Seniors Market	
Prospecting		
Entering the Blogosphere	Adapting to Marketplace Changes	Session 3 – Finding Your Road to Success
Finding Your Niche	Enhancing Your Online Presence	Session 5 – Your Financial Success
Real Estate Financing		
The Financial Markets “Top 5” of the Week (subscription)	Knowledge is Power – Federal Program Update	